WHO IT’S FOR
Business owners, innovators, leaders and senior managers across all business sectors – from manufacturing to services, or supply chain companies.

ABOUT LEAN
Lean is a workshop and coaching programme designed to boost your competitiveness and performance through the entire operational system. From product development right through to supply chains, production and distribution and customer touch points. In addition, it helps engage your staff more effectively and develops their skills.

HOW IT WORKS
Lean improves business by:
• Creating a culture of continuous improvement
• Identifying customer value and reducing waste
• Helping you facilitate and manage change in your business
• Improving planning, production flow and reducing lead times
• Reducing inventories, freeing up capital and saving space
• Engaging staff more effectively and developing their skills
• Improving productivity, profitability and international competitiveness

Each workshop runs for one day. Registrations are limited to a maximum of three people per business.

Once you’ve attended a workshop, you’ll appoint a Lean coach to get Lean implementation underway.

Callaghan Innovation assisted us in engaging a Lean specialist to train the majority of our team as well as implement Promapp, which has helped us to start to document all our processes. Team engagement has improved and continuous improvement is driven from all levels within our business.

Katie Noble, Managing Director at Allied Medical

COSTS
12 months of co-funding is available for eligible businesses. For criteria and more information, please visit: callaghaninnovation.govt.nz/innovation-skills

GET INVOLVED
• Liberate your business from waste
• Maximize resources
• Deliver better value

Contact us now to find out more:
0800 422 552
lean@callaghaninnovation.govt.nz
@CALLAGHANNZ
WHO IT’S FOR
Businesses (large or small) with a software development focus that are experiencing or are expecting technical and capacity challenges with scaling their business.

ABOUT BUILD FOR SPEED
Good code can improve productivity and maximise your digital business’ potential. As software product development businesses grow and their scale of operation increases, the processes and practices used by software developers become more critical. They can make the difference between a poorly-quality product delivered late or a customer delighted by a fit-for-purpose product delivered on time and within budget.

HOW IT WORKS
Delivered by experienced software professionals, Build for Speed starts with analysis and benchmarking of your current software development capability and practices – mapping out an improvement checklist for action.

Build for Speed will help you:
• Accelerate your path to market through faster product delivery
• Improve software development process and architecture
• Improve efficiency with automated testing tools and techniques
• Improve long term effectiveness using continuous delivery principles
• Realise business value and recoup investment sooner

Build for Speed works in two stages:
• Discovery: Over 6 – 12 weeks
• Deep Dive (optional): 2 – 4 months

COSTS
Co-funding is available for eligible businesses. For criteria and more information, please visit: callaghaninnovation.govt.nz/innovation-skills

GET INVOLVED
Accelerate product development and deliver more successful project outcomes.

Contact us now to find out more:
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info@callaghaninnovation.govt.nz

Our team thoroughly enjoyed the Build for Speed program. It was great to be with a team of experts who breathed our language and who were passionate about wanting to help us succeed. The Build for Speed team also provided valuable advice on best practice, as well as practical advice on how to scale our business effectively. Big thumbs up for the program and a special mihi to the team that delivered it.

Aaron McCallion, Executive Director at Waka Digital

Callaghan Innovation
New Zealand’s Innovation Agency

BUILD
FOR SPEED

Build for Speed is a tailored programme to help digital businesses speed up product development by updating software architecture, managing technical debt and accelerating software development through continuous delivery principles.

Agile practices are prioritised according to the specific requirements of each business.
WHO IT’S FOR
New Zealand-based businesses that want to:
• Innovate and generate new, valuable IP or intellectual assets
• Maximise the value of intellectual assets they already control
• Invest in hi-tech R&D and innovation
• Implement a business plan based on stimulating export lead growth

ABOUT INNOVATION IP
Innovation IP will give you the understanding, skills and assurance to create a strategy to protect your intellectual property and assets, enabling you to open wider opportunities for your business.

HOW IT WORKS
Innovation IP will show you how to maximise value from your IP by:
• Collecting new information about your business environment so you understand the competitive IP landscape
• Developing and integrating your IP strategy with your business, R&D, strategies, and planning processes
• Managing IP to improve your competitiveness - domestically and internationally
• Improving your understanding of ‘freedom to operate’ and helping you manage risks associated with potential infringement of another party’s IP rights
• Confidently and cost-effectively engaging IP specialists

Innovation IP works in two stages:
• Stage 1 - Increases your understanding of your own IP and develops an IP strategy consistent with the overall business strategy
• Stage 2 - Provides financial support to help you implement an IP strategy

COSTS
Co-funding is available for eligible businesses. For criteria and more information, please visit:
callaghaninnovation.govt.nz/innovation-skills

“...Innovation IP completely changed how we looked at our business...It has been game-changing for us... We could now see how we fit in the eco-system and how we can monetarise the things we’ve done instead of trying to hide them.”

Warwick Downing.
CEO at Rapid Advanced Manufacturing Ltd.
Driving Innovation is a 12-month skills development programme designed to help your business increase the value and rate of its innovation efforts.

Unleash your scope to innovate by bringing the world’s leading product development methods. Driving Innovation is designed for growing businesses that want to:

- Assess current innovation practices, capabilities and performance
- Increase the pace of innovation using new product development methods
- Find and maximise value through testing and validation
- Embed innovation practices in the business to drive long term changes and capability

WHO IT’S FOR?
Driving Innovation is designed for growing businesses that want to:

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- Increase the pace of innovation using new product development methods
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- Embed innovation practices in the business to drive long term changes and capability

ABOUT DRIVING INNOVATION
Driving Innovation is an iterative coaching programme that uses a toolbox of world-leading methodologies to uncover new ways to innovate. It encourages your product development team to embrace change and increase execution pace through testing and validation.

HOW IT WORKS
Driving Innovation will help you:

- Outpace your competition through accelerated product development
- Embed Agile innovation as a business discipline
- Reduce portfolio waste and risk through rapid validation

Your chosen provider will work with you to customise tools and practices for your business’ specific product and market. Each provider uses iterative coaching to embed these tools and practices and helps your business learn how to develop products more quickly and efficiently.

Your relationship manager at Callaghan Innovation will also provide support and connect you to our innovation ecosystem.

COSTS
The cost of the programme varies depending on the supplier chosen. Co-funding is available for eligible businesses.

Driving Innovation has allowed us to take big projects and break them down into sizeable, manageable tasks and down again into sprints...and this has enabled us to speed up our innovation process considerably.

David Bathgate, GM Innovation at ComVita.

GET INVOLVED
- Change cultures and mindsets
- Unchain product development
- Increase your speed of innovation

Contact us now to find out more:
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info@callaghaninnovation.govt.nz
@CALLAGHANNZ
WHO IT’S FOR
Ambitious and innovative business owners, innovators, leaders and senior managers.

ABOUT INNOVATION FOUNDATIONS
Great innovation comes from the right business culture. That means having a team that’s engaged, focused, ready to innovate and switched on to the future.

Innovation Foundations is a coaching programme designed to improve work practices, raise productivity, drive competitiveness and profitability.

With coaching partners including Crowe Howarth and KPMG, Innovation Foundations creates a solid base for big sky thinking, future innovation, growth and diversification.

HOW IT WORKS
Innovation Foundations can help your team:
• Identify and implement best practice business innovation principles
• Build capability through innovation at a strategic level
• Grow and improve overall performance
• Assess and define your business’ readiness to innovate
• Identify areas where innovation can occur and be accelerated
• Create environments where business innovation can thrive through governance, leadership and organisational culture
• Join and actively participate in the Innovation Foundations alumni network

Business coaching is provided in partnership with specialist consultants to help you develop high performance processes for your business.

COSTS
Co-funding is available for eligible businesses. Contact us for eligibility criteria or visit: www.callaghaninnovation.govt.nz/innovation-skills

GET INVOLVED
• Improve work practices
• Lift employee engagement
• Set the building blocks for innovation

Find out how Innovation Foundations can help your business today. Contact us now to find out more:
0800 422 552
info@callaghaninnovation.govt.nz

We identified areas we could markedly improve... the outcomes are really beginning to happen now, we’re looking to extend the value chains...

Garth Galloway, Owner of Galloway International Ltd