

Driving Innovation

Service Provider Directory



CallaghanInnovation

BUSINESS TECHNOLOGY SUCCESS

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This directory is designed to assist you in selecting a Service Provider that best suits your needs and delivers a great return for your investment.

DISCLAIMER: Callaghan Innovation cannot endorse or recommend any of the listed Driving Innovation Service Providers and is not responsible for any inaccuracies in the listed information or in any advice provided by the Service Providers.

SECTION A Overview of Driving Innovation Service Providers

Click provider name to jump to detailed description.

*The indicated cost range is intended as a non-binding estimate. Prices exclude GST and Callaghan Innovation's 40% contribution. Some consultancies charge for travel expenses and other disbursements separately.

#	Name	Technical Specialisation	Sector Experience	Standard Rate [NZD]*
1.	ASSURITY CONSULTING LTD	<ul style="list-style-type: none"> • Design thinking • Agile delivery and training • Business strategy • Service and product design • Business transformation 	<ul style="list-style-type: none"> • Banking and fintech • Telco • Manufacturing • ICT • Government 	<ul style="list-style-type: none"> • Services from \$200/ hour • Fixed price packages available
2.	IMS PROJECTS LTD	<ul style="list-style-type: none"> • Application of Lean thinking • Agile product development • Cultural enhancement • Open innovation • Commercialization of innovation 	<ul style="list-style-type: none"> • Manufacturing • SME and high growth businesses • Food and beverage • Services • Technology 	<ul style="list-style-type: none"> • Preferential prices apply for package programmes
3.	INNOVENTIVE	<ul style="list-style-type: none"> • R&D and business growth alignment • Business transformation • Coaching diverse teams in culture and collaboration methods • IP and innovation development 	<ul style="list-style-type: none"> • Medical and Health Sciences • Agri-tech and primary industries • Food and nutritional • Technology, AI and biophotonics • Manufacturing and engineering 	<ul style="list-style-type: none"> • Services from \$200/ hour • Customised packages available
4.	TECH FUTURES LAB	<ul style="list-style-type: none"> • Emerging and disruptive technologies • Rapid/agile innovation • New models of business • Strategy and digital transformation • Organizational coaching 	<ul style="list-style-type: none"> • Digital and technology • Retail, sales, entertainment, travel • Manufacturing and contraction • Banking/fintech and professional services • Agri-tech and food-tech 	<ul style="list-style-type: none"> • Total programme cost is \$40, 000

SECTION B Detailed Service Provider Profiles

1. Assurity Consulting Limited



<http://assurity.co.nz>

1.1. Background

Assurity is New Zealand's leading delivery consultancy. We exist to help companies transform into their future business today. Our goal is to help you create value through delivering products and services that your customers love.

Assurity's programme is designed to help you find stability within disruption and accelerate new opportunities for business growth. We bridge the gap between design and delivery with unique processes that move fluidly between design thinking and Agile.

We build creative confidence and work with you to integrate world-leading processes and tools into your business. Assurity is uniquely able to deliver all aspects of software design and development, from concept and ideation through, to dev-ops, testing and crowd based research.

Assurity's experience and expertise ensures that what's imagined is rapidly delivered into your customers' hands.

1.2. New Zealand Regions Serviced

Auckland

Wellington

Christchurch

1.3. Technical Specialisation & Business Sector Experience

Although we were founded in New Zealand our unique approach to intellectual property strategy has led us to work all over the world across dozens of industries and hundreds of client engagements. Assurity has deep specialisation in design thinking, Agile delivery, education, business analysis, dev-ops and testing. This positions Assurity as a leading delivery partner for both government agencies and private sector clients.

Assurity's design thinking and Agile practices are routinely used and applied by manufacturing, banking, telco and a diverse range of commercial partners.

Assurity is structured to drive change and transformation through all levels of organisation. It's delivery methods include specialised education and capability building, ensuring innovation processes are embedded and calibrated to the specific needs of each customer.

Assurity is 12 years old and employs 250 staff across Auckland, Wellington and Christchurch. Assurity's purpose and design has been created to help transform New Zealand companies and lead them to success. Through, to dev-ops, testing and crowd based research.

1.4. Programme delivery methodology

Assurity delivers the Driving Innovation programme through a highly participatory and collaborative process. Our programme has been designed to both lift capability and find market breakthroughs for our customers.

Assurity's process leads with design thinking based discovery and concept creation, and moves fluidly into Agile delivery, realising the earliest possible value from designs. We have harvested the collective experience from hundreds of engagements and distilled these lessons into an efficient and dynamic innovation process. Our engagement methods scale to best meet the needs and demands of your business.

1.5. Referees

Service Provider will provide referee names and details upon request.

1.6. Contact Details

Contact Name: Simon Holbrook

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SECTION B Detailed Service Provider Profiles

2. IMS Project Limited



www.ims-projects.co.nz/drivinginnovation

2.1. Background

IMS Projects provides a range of services from strategy and planning to shop floor operations improvement, focused on delivering significant and sustainable results through people.

Known for a collaborative approach, IMS Projects bring innovative thinking proven frameworks and strong implementation skills to support their clients develop the right culture to achieve continued growth and increase profitability.

In addition to the Driving Innovation programme, IMS Projects are also providers of Callaghan Innovation's Better by Lean programme. IMS Projects also offer leadership development programmes, coaching for skills development and NZQA qualifications.

IMS Projects work equally well with senior management and shop floor staff and approach is characterised by engagement, cooperation and action.

2.2. New Zealand Regions Serviced

All regions of NZ

Local presence in Auckland, Waikato, Hawkes Bay, Wellington and Canterbury, as well as a dedicated Māori Relationship Manager

2.3. Technical Specialisation & Business Sector Experience

IMS Projects has a strong track record of delivering planning-led capability development programs and a client list of over eighty New Zealand companies in a wide range of sectors including Manufacturing, Food and Beverage, Health, Government, Construction, Oil and Gas and Technology.

In product development, IMS Projects believes that 'process follows product': companies should choose the process best suited to delivering a successful product. There isn't one right way, neither scrum, nor any other framework is always the best fit.

Programs are configured to suit the needs of the business. A range of approaches are introduced (including scrum, kanban and lean start up) and participants gain a deeper understanding of the methodology that best suits the pilot project.

IMS Projects supports the development of internal opportunity selection and invests in 'criteria-driven' processes so that investment decisions are strategic and rational, ideally with a portfolio approach and incorporating open innovation concepts.

2.4. Programme delivery methodology

IMS Projects' approach to Driving Innovation is based on understanding what is happening in your business today: what is the barrier to accelerating innovation?

We use proven diagnostic tools to assess current capabilities and work with you to co-design a visual capability build plan. We document plans and commit to joint goals and milestones.

Team engagement is critical to success and we take time to understand your team, hear their ideas and support their personal development through high-quality coaching and mentoring.

We work with you to select the right metrics and design the right management system.

We use a mix of training, coaching and mentoring styles including:

- Onsite training
- Face to face delivery
- Skype / phone coaching
- Online training and webinars.

2.5. Referees

Service Provider will provide referee names and details upon request.

2.6. Contact Details

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SECTION B Detailed Service Provider Profiles

3. Innoventive



PRACTICAL | PROFITABLE | PROVEN

Creating New Value from Innovation

www.innoventive.nz

3.1. Background

Incorporated in 2002, Innoventive practices what it preaches by constantly evolving, and innovating to meet the changing needs of customers, and their markets. We are dedicated innovation culture builders with over 40 years of combined experience in researching, designing and creating new businesses by helping diverse teams to collaborate.

Alan Dowman, Founder and CEO is an experienced complex problem solver. He has coached and led R&D and business teams to develop, iterate and commercialise a range of new, sustaining or breakthrough innovations. These include new products, processes and services for a range of international industries.

Dean Donovan, Programme Director is a hands-on facilitator and coach in research methods, design thinking, creative innovation practices and exploring the role of new technologies for the end user.

We are experienced in coaching busy, growth focused companies who want to propel their business to the next level, which may be market leadership or simply identifying what to focus on next to survive, and then thrive in local and international markets. We've condensed our learnings into a Fast Track Rapid Progress© approach which allow teams to 'learn how to innovate by doing' in a practical, proven manner, working on real projects, to tight deadlines.

3.2. New Zealand Regions Serviced

All regions of NZ

Local presence in Auckland and Mt Maunganui

3.3. Technical Specialisation & Business Sector Experience

The core Innoventive team live and breathe innovation with direct experience in customer focused design, development and commercialisation of innovation in start-ups, and small to large businesses, spanning multiple sectors in international markets.

We work to make the complex simple and demystify all areas of innovation, including how to balance incremental innovation to enhance your existing offering and the pursuit of breakthrough innovation to reach entirely new segments or markets, often through new business models.

Our Innovative CEO is experienced in the creation, build and launch of a wide range of products internationally. He recently completed innovation study at Harvard Business School HBX in Disruptive Strategies under Prof Clayton Christensen and in 2016 achieved a Masters (with Distinction) majoring in Innovation for International Business (Otago-Capable NZ).

Our Programme Director has hands on experience working with a number of leading New Zealand companies to design and develop innovative, world class solutions to their key business challenges; and transfer creative problem solving skills to their teams.

3.4. Programme delivery methodology

Innoventive facilitates an initial workshop with you to explore how innovation works today in your business, define what your innovation and growth goals are and identify areas of focus to improve innovation effectiveness.

You receive a summary of insights and opportunities and a visual roadmap of actions and benefits for each key phase in the Driving Innovation service.

We provide a customised coaching plan which can include team learning, one-on-one mentoring; and peer review. Our main focus is on-the-job application of the principles, methods and practices for effective innovation to 1-2 actual business projects.

Our philosophy is that learning should be hands on and interactive, with clear goals at each step, and involve regular feedback and review sessions to embed learnings.

Our aim is to assist teams to quickly learn by doing and guide them on how to overcome any blocks and issues impeding their 'fast track rapid progress'©.

3.5. Referees

Service Provider will provide referee names and details upon request.

3.6. Contact Details

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SECTION B Detailed Service Provider Profiles

4. Tech Futures Lab



www.techfutureslab.com

TECH FUTURES LAB®

4.1. Background

Tech Futures Lab is a business and technology learning hub. We work with professionals, leaders and organisations, helping them to thrive in and embrace a world being redefined by technology.

We provide an immersive environment, blending contemporary knowledge and methodologies with industry expertise to support innovation and digital enablement.

Tech Futures Lab is founded by tech-ed futurist Frances Valintine, winner of the 2017 Flying Kiwi Award at the Hi-Tech Awards. Our engagement philosophy is highly-collaborative, drawing on the experience of an extensive industry network and core delivery team.

4.2. New Zealand Regions Serviced

Auckland Region

Delivery approach designed to give access to organizations outside of Auckland, using online content/tools

4.3. Technical Specialisation & Business Sector Experience

We have worked with over 250+ organisations and 3000+ individuals, across almost every sector in NZ - from construction to agriculture, financial services to media, start-up to NZ's largest and most successful businesses.

We advise and coach senior teams through rapid innovation processes to deliver organizational step-changes. Our industry partners include Datacom, Air New Zealand, SkyCity, IBM and Xero.

We provide a platform that brings together bleeding-edge knowledge with industry expertise. Our experience spans consultancy/project work, formal education programmes delivered in an innovative way, and intensive skills advancement workshops.

Clients we have worked with have told us that we are straight-forward and pragmatic. We do not hide behind jargon or theory, taking a very hands-on approach. We concentrate on the possible and on getting things done.

Our team has experience in driving growth, operating model design / organisation design, skills advancement and capability, innovation methods, frameworks and tools and Maori Innovation.

4.4. Programme delivery methodology

Our approach has been tested and developed across many projects, industries and challenges. Because it is highly-applied, collaborative and delivered at pace, it delivers maximum impact that can be repeated by the organisation.

Scoping and implementation is achieved through a combination of intensive workshops, online content with a diverse range of experts, tools and frameworks tailored to the organisation and its unique challenges. You will have access to our network of industry experts through short workshops.

Coaching is delivered face-to-face or via video conferencing. Our approach accelerates the creation and implementation of robust products, services and processes and embeds new skills and knowledge into the organisation.

We have deep expertise in emerging and disruptive technologies, but is often 'lo-fi' - with a focus on prototyping, testing and failing fast to minimise overinvestment in things that aren't going to stick.

4.5. Referees

Service Provider will provide referee names and details upon request.

4.6. Contact Details

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